

Shipment Position vs. Budget (Units)

May 17, 2005

January - April, 2005 Calendar Year		BUDGET vs.	
	UNITS		Projected Actual
	Budget	Shipments	Variance % +/-
Mayfield			
710	19,503	18,591	-2,912 -15
597	16,735	15,791	-944 -6
504	1,473	1,281	-182 -12
Total	37,711	33,673	-4,038 -11
Ilion			
Shotguns	79,120	80,935	1,815 2
Centerfire	55,338	53,749	-1,584 -3
Rimfire	605	539	-66 -11
Black Powder	6	0	-3 -50
Total	135,069	135,232	163 0
Shotgun XBL	10,396	9,615	-683 -7