

Firearms YTD Financials (Dollars in Thousands)

	Actual		April Close Budget		Last Year	
	Amount	% Sales	Amount	% Sales	Amount	% Sales
Gross Sales	\$71,496		\$68,184		\$70,967	
Net Sales	58,819	100.0%	67,943	100.0%	56,952	100.0%
Standard Gross Profit	20,297	34.9%	22,786	33.6%	20,155	35.4%
Gross Profit	13,801	23.6%	16,940	25.2%	13,969	24.6%
Net Income (Loss)	(2,386)	-4.1%	237	0.4%	(697)	-1.2%
EBITDA	\$4,965	8.3%	\$7,213	10.7%	\$5,235	9.2%