

Shipment Position  
January 1 - April 30, 2005  
Calendar Year

|                 | UNITS SHIPPED  |                | '05 vs. '04 |          |
|-----------------|----------------|----------------|-------------|----------|
|                 | 2004           | 2005           | Units + / - | % + / -  |
| <b>Mayfield</b> |                |                |             |          |
| 710             | 17,363         | 16,591         | -772        | -4       |
| 597             | 13,214         | 15,791         | 2,577       | 20       |
| 504             | 2,380          | 1,291          | -1,089      | -46      |
| <b>Total</b>    | <b>32,957</b>  | <b>33,673</b>  | <b>716</b>  | <b>2</b> |
| <b>Ilion</b>    |                |                |             |          |
| Shotguns        | 89,465         | 80,935         | -8,530      | -10      |
| Centerfire      | 42,892         | 53,749         | 10,857      | 25       |
| Rimfire         | 877            | 539            | -338        | -39      |
| Black Powder    | 2,513          | 9              | -2,504      | --       |
| <b>Total</b>    | <b>135,747</b> | <b>135,232</b> | <b>-515</b> | <b>0</b> |
| Shotgun XBL     | 9,699          | 9,613          | -86         | -1       |

\*Note: 2004 figures are month-end

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