

Year - to - Date (July 31, 2003 - Estimated)

	<u>Actual (Estimated)</u>		<u>Budget</u>		<u>Last Year</u>	
	<u>Amount</u>	<u>% Sales</u>	<u>Amount</u>	<u>% Sales</u>	<u>Amount</u>	<u>% Sales</u>
Gross Sales	\$124,000		\$144,024		\$139,233	
Net Sales	101,049	100.0%	117,343	100.0%	114,030	100.0%
Standard Gross Profit	40,461	40.0%	46,729	39.8%	47,771	41.9%
Gross Profit	28,700	28.4%	36,690	31.3%	36,593	32.1%
Net Income (Loss)	1,103	1.1%	7,199	6.1%	7,647	6.7%
EBITDA	\$12,886	12.8%	\$18,449	15.7%	\$19,204	16.8%

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