

Inventory Position - UNITS
January 1 - July 31, 2003
Calendar Year

	UNITS		F'cast vs. Actual	
	Forecast	Actual	Units + / -	% + / -
<u>Mayfield</u>				
710	5,707	1,811	-3,896	-68
597	1,711	1,576	-135	-8
Total	7,418	3,387	-4,031	-54
<u>Ilion</u>				
Shotguns	25,820	56,562	30,742	119
Centerfire	21,510	49,185	27,675	129
BP Rifles	658	2,806	2,148	326
Shotgun XBL	1,202	12,164	10,962	912
Total	49,190	120,717	71,527	145

~AUTODATE