

Remington Arms Co., Inc.												
3yr Budget Outlook 2004-2006 - Firearms												
(Guns in Thousands & Dollars in Millions)												
	2003 Rev. 2			2004 Outlook			2005 Outlook			2006 Outlook		
	Volume	Std.		Volume	Std.		Volume	Std.		Volume	Std.	
		Net Sales	Margin		Net Sales	Margin		Net Sales	Margin		Net Sales	Margin
Rimfire Rifles												
597	58.4	\$ 9.1	\$ 2.1	50.0	\$ 7.7	\$ 1.8	55.0	\$ 8.6	\$ 2.0	57.5	\$ 9.0	\$ 2.1
504	-	-	-	7.5	3.2	1.1	7.5	3.2	1.1	9.0	3.8	1.3
Midhawk 22	-	-	-	-	-	-	15.0	1.5	0.4	30.0	3.1	0.9
552/572	2.5	0.6	0.2	3.2	0.8	0.3	3.2	0.8	0.3	3.2	0.8	0.3
Total Rimfire Rifles	60.9	9.7	2.3	60.7	11.7	3.2	80.7	14.1	3.8	99.7	16.7	4.6
Centerfire Rifles												
710	52.0	13.6	6.6	57.5	15.0	7.2	60.0	16.1	8.0	65.0	17.5	8.7
700	87.7	33.5	15.4	110.0	42.0	19.3	112.0	43.2	20.1	115.0	44.8	21.1
700 SS	26.5	13.9	6.7	23.0	12.1	5.8	35.0	18.6	9.1	30.0	16.1	7.9
Seven/673	14.1	5.9	2.4	13.0	5.4	2.2	10.0	4.2	1.8	8.0	3.4	1.4
Seven SS	3.5	1.6	0.9	5.0	2.3	1.3	7.0	3.3	1.8	7.0	3.3	1.8
Custom	1.0	1.0	0.1	1.0	1.0	-	1.0	1.0	-	1.0	1.0	-
7400/7500	11.8	4.2	1.5	9.5	3.4	1.2	7.5	2.7	1.0	7.0	2.5	0.9
7600	9.3	3.1	1.2	9.0	3.0	1.2	10.0	3.4	1.3	10.0	3.4	1.4
SWS	0.6	3.3	1.8	0.5	3.0	1.5	0.5	2.9	1.5	0.5	2.9	1.5
Total Centerfire Rifles	206.6	80.1	36.4	228.5	87.2	39.7	243.0	95.4	44.6	243.5	94.9	44.7
Muzzleloaders												
700ML	4.6	1.4	0.5	4.5	1.3	0.4	4.5	1.3	0.4	4.5	1.3	0.4
Total Muzzleloaders	4.6	1.4	0.5	4.5	1.3	0.4	4.5	1.3	0.4	4.5	1.3	0.4
Total Rifles	272.1	91.2	39.2	293.7	100.2	43.3	328.2	110.8	48.8	347.7	112.9	49.7
Shotguns												
1100	22.0	9.1	3.3	24.0	9.9	3.6	30.0	12.5	4.6	19.0	7.9	3.0
1187	32.0	16.2	6.9	34.0	17.2	7.4	37.0	18.9	8.2	35.0	17.9	7.8
SP-10	1.0	0.8	0.4	1.0	0.8	0.4	1.0	0.8	0.4	1.0	0.8	0.4
870	36.0	12.5	5.2	40.0	14.0	5.9	45.0	16.0	6.9	50.0	17.9	7.7
Exp 12 Ga	127.5	27.9	9.0	135.0	29.6	9.5	140.0	30.7	9.9	145.0	32.1	10.6
Exp Small Ga	46.5	9.3	1.8	52.0	10.5	2.1	58.0	11.7	2.3	61.0	12.4	2.5
Exp Combo	14.0	4.1	1.4	18.0	5.3	1.8	20.0	5.9	2.0	23.0	6.9	2.3
332 O/U	1.5	1.5	-	2.0	1.9	-	3.0	2.9	-	6.0	5.8	-
2100 NGA							15.0	8.4	3.9	20.0	11.2	5.3
710 Slug Gun										15.0	4.0	1.8
Total Shotguns	280.5	81.4	28.0	306.0	89.2	30.7	349.0	107.8	38.2	375.0	116.9	41.4
Extra Barrels	29.1	4.2	2.1	48.0	6.9	3.5	50.0	7.2	3.7	53.0	7.7	3.9
Arms Service		3.0	2.1		3.0	2.1		3.0	2.1		3.0	2.1
Total Firearms	581.7	\$ 179.8	\$ 71.4	647.7	\$ 199.3	\$ 79.6	727.2	\$ 228.8	\$ 92.8	775.7	\$ 240.5	\$ 97.1