

Autoloading Shotguns	1999 Actual	2000 Act.	2001 Act.	2002 Act.	2003 Fcs	2003 P.O.
Units Sales (M)	62.3	79.3	54.6	52.8	56.3	55.5
Sales Dollars (\$MM)	26.7	36.9	27.8	24.7	26.7	26.5
Standard Margin (\$MM)	11.4	18.3	11.5	10.5	11.0	10.9
Standard Margin % Sales	42.5%	49.5%	41.4%	42.3%	41.2%	40.9%