

700 Police	1998 Actual	1999 Actual	2000 Act.	2001 Act.	2002 FCST	02 P.O.
Unit Sales (M)	4.0	4.5	5.7	6.7	7.1	6.9
Sales Dollars (\$MM)	\$ 2.3	\$ 2.6	\$ 3.2	\$ 3.7	\$ 3.9	\$ 3.8
Standard Margin (\$MM)	1.2	1.4	1.7	2.0	2.0	1.9
Standard Margin % Sales	52.4%	53.6%	53.5%	53.3%	52.1%	51.0%