

Autoloading Shotguns	1998 Actual	1999 Actual	2000 Act.	2001 Act.	2002 FCST	02 P.O.
Units Sales (M)	59.1	62.3	79.3	54.6	52.8	51.6
Sales Dollars (\$MM)	25.7	26.7	36.9	27.8	24.7	24.3
Standard Margin (\$MM)	11.2	11.4	18.3	11.5	10.5	10.3
Standard Margin % Sales	43.6%	42.5%	49.5%	41.4%	42.3%	42.3%