

Other Critical Issues

Firearms (cost – pricing)

- May 1, 2005 increase has held; value \$1.3M

■ Steel softened mildly

- 2006 increases to customers under review

Ammunition

- Two price increases in 2005 have held

- Total value versus Budget + \$3.0M

■ Plan 6% increase in 2006 (value \$11.4M)

■ Across the board

- Materials

■ Lead softened

■ Copper still strong

■ Resins still strong