

## Law Enforcement and Military Products

### Law Enforcement & Federal Agency

#### Firearms

#### 7615

Business is strong.

Plant started delivering in May

Forecast for 2005: 8,000 units

Shipped in date 2005: 1,500

#### 870 Business is steady with local LE customers

Slow migration away from the business to 7615's anticipated

As usual several big contracts are expected to be let in 3<sup>rd</sup> and 4<sup>th</sup> q of 2005

#### Ammunition

Pricing continues to be sub sporting pre Sporting price increases

Margins continue to hover between 7% and 15% in most divisions

Backordered on most major items

#### Small

#### 223

Ammunition quality problems plague us at F&B

Over \$1,500,000 in lost business in 2005

Years shipments are at par with last year