

## Other Critical Issues

### Firearms (cost – pricing)

- May 1, 2005 increase has held; value \$1.3M

Steel softened mildly

- 2006 increases to customers under review

### Ammunition

- Two price increases in 2005 have held

- Total value versus Budget + \$3.0M

Plan 6% increase in 2006 (value \$11.4M)

Across the board

### Materials

Lead softened

Copper still strong

Resins still strong