

Accessory Business - Status

Financial Performance

Staffing has been reduced as forecasted.

2005 SGA costs have been reduced.

Budget \$1,356,000

Forecast \$1,200,000

Inventory on track to be reduced by \$1,400,000 by year end.

Eye and Hearing \$300,000

Sales \$250,000

Soft Goods \$350,000

Game Calls \$200,000

Excess and Obsolete reduction \$120,000

Better Buying & packaging \$180,000

Categories Licensed

Eye & Hearing

Licensee in place, all inventory sold

Sales

Licensee selected; transition to occur by 4th quarter 2005

Cut and Sew

Potential candidates identified, data package being developed

Categories to be shut down

Electronic Game calls

Inventory will be sold out by end of year

Categories Kept

Gun parts

Merged with Barrels and will become part of Treasors business

Knives & Gun Care will remain in Accessory & Licensing business

SGA \$500,000