

Change in Gross Profit

Second Quarter 2005 vs. 2004

(\$ in Millions)

	Firearms	Ammo	All Other	Fav(Unf)
Sales at 2004 prices	\$ 2.9	\$ 1.2	\$ (0.3)	\$ 3.7
Std. COGS (Other mix/Std Cost Changes)	(2.7)	(1.3)	-	(4.5)
Change due to sales (volume/mix)	0.1	(0.1)	(0.3)	(0.8) *
Selling prices:	0.3	0.1	0.3	2.2
Pension/OPEB	0.4	0.2	-	0.6
Recognition of manufacturing variances	0.1	(1.2)	**	(1.1)
Other				0.1
Total				\$ 1.0

*Higher standard cost of sales due to reflection of commodity cost increases in standards and volume/mix.

**Variances shown reflect all Lenoire variances for OPEB and commodity costs net of recognized hedging gains.

