

Change in Net Sales

YTD 2005 vs. 2004

(\$ in Millions)

	Volume	Price (Unf)		Price
		\$	Mix	
Firearms				
Shotgun	17,160	14.5	14.3	
Rimfire Rifle	2,161	(3.0)	(0.9)	(0.1)
Black Powder Guns	(2,493)	(8.4)	(8.4)	-
Center-fire Rifle	5,044	1.2	1.2	
Spartan Conwin	28,240	7.1	7.1	
Arms Services and other	140	0.3	0.3	-
Total Firearms	34,520	4.9	4.5	0.4
Ammunition				
Shotshell	1,320	0.5	(0.8)	1.3
Rimfire	153	0.2	-	0.2
Pistol & Revolver	23	0.1	0.1	
Center-fire	1,827	0.2	(0.6)	1.8
Components and other	18.9	0.1	(0.4)	0.5
Total Ammunition	33.4	1.0	(1.2)	2.8
Other				
		-	(0.2)	0.2
Total		\$ 6.5	3.1	\$ 3.4

* Excluded from the volume for this category are 1.3 more units in other barrels (unadjusted).

Note: Firearms volumes are expressed in units; Ammunition volumes are expressed in millions of rounds.

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