

Change in Net Sales				
Second Quarter 2002 vs. 2001				
(\$ in Millions)				
	Fav(Unf)			
Firearms	Volume	\$	Price	Volume/Mix
Shotguns	12,099	2.0	0.5	1.5
Rimfire Rifle	4,085	0.5	0.1	0.4
Black Powder Guns	(338)	(0.1)	-	(0.1)
Centerfire Rifle	(147)	(0.7)	0.8	(1.5)
Other	(1,284)	-	0.1	(0.1)
Total Firearms	14,415	1.7	1.5	0.2
Ammunition				
Shotshell	(14.0)	0.7	-	0.7
Rimfire	33.3	0.6	(0.1)	0.7
Pistol & Revolver	1.6	0.7	-	0.7
Rifle	6.8	1.1	(0.4)	3.5
Components	10.0	0.1	-	0.1
Other	1.0	0.1	-	0.1
Total Ammunition	38.7	5.3	(0.5) *	5.8
Fishline and other		1.6	(0.7)	2.3
Total		\$ 8.6	\$ -0.3	\$ 8.3

Note: Firearms volumes are expressed in units. Ammunition volumes are expressed in millions of rounds.

*Selling Price increased \$0.4, offset by \$0.6 higher discount amounts.

