

Metrics

	Year End	Year End	Year End	Xear En d	2Q	Budget
	1998	1999 (2)	2000 (3)	2001	2002	2002
ROS	12.3%	13.6%	14.1%	9.8%	10.5%	12.4%
ROIC (1)	14.0%	17.4%	17.6%	14.0%	12.7%	16.2%
ROA	11.9%	14.4%	14.3%	11.3%	10.4%	13.3%
ROE	18.1%	21.5%	24.3%	13.0%	13.0%	20.0%

Note: ROS, ROIC and ROA calculated using EBIE: ROE calculated using Net Income before Change in Accounting Principle of \$1.4mm.

- (1) Calculation includes goodwill and other intangibles.
- (2) Excludes a \$3.1mm, \$1.8 mm after tax, one-time charge for deferred stock compensation.
- (3) Excludes a S6.9 mm, S4.1 mm after tax, special payment.

