

**REMINGTON ARMS COMPANY, INC.**  
**Product Team Meeting Agenda**  
**March 4th, 2004 Elizabethtown Meeting (7:30 a.m.)**

**Future Meetings**

April 15<sup>th</sup> - Ilion  
June 22<sup>nd</sup> - Ilion  
July 14<sup>th</sup> - Madison  
August 25<sup>th</sup> - Ilion  
September 15<sup>th</sup> - Ilion  
November 17<sup>th</sup> - Ilion  
December 15<sup>th</sup> - Elizabethtown

**Future Important Dates**

Feb. 28 <sup>th</sup>	Customer Early Order Qualification Period Ends
March 3 <sup>rd</sup>	M2100 Review and Test Fire
March 11 <sup>th</sup>	Planning Meeting - Madison
March 31 <sup>st</sup>	Target Rev. 1 Forecast
April 16 <sup>th</sup> -18 <sup>th</sup>	NRA Convention-Pittsburgh, PA

**Business Review**

Jay Bunting to provide overview of current business environment  
SHOT Show Business Review  
Jay Bunting provided current state of affairs of the business

**Military & Law Enforcement Products**

Ed Schoppman overview and direction of Military products  
Ed Schoppman provided overview of Remington Military products, programs, initiatives.

**Competitive Product Review**

Starting with 4/13 Meeting, Trull and Fink will conduct competitive product reviews for group  
Action: JF JT Send out planned overview for team to review.

**ILION BASED SHOTGUN PRODUCTS**

**New Shotgun Product**

• **Model 332**

OBJECTIVE: Establish a legitimate presence in the O/U market  
Production Status:

- Guns per day-
- Status of incoming wood
- CAR status of Salt Bleed Out tanks
- Status of 3/5/04 salt bleed out station for O/U's
- Other

**ACTION:** Perniciaro to contact Billy Crutchfield at Lonoke to discuss performance of current guns on hand at Lonoke and to arrange to have ported guns delivered to Lonoke for use. Steve to update Team at March PTM.

- April going to 10 guns per day, currently at 8 guns days. 14 guns behind for the year to date versus the plan.
- S&K wood not an issue.
- End of March no-bleed tanks set up off line for 332.