John Trull

From: Perniciaro, Stephen Sent: 12/15/2003 02:01:20 PM

To: Trull, John CC: Cahan, Paul L.

BCC:

Subject: New Product Money 2004

John,

Presently Ilion has budgeted the following amounts for New Product development in 2004.

This is not the final budget but I do not think it will change much.

 New Product
 Capital
 Operations

 M2100
 \$865,000
 \$208,700

 M700 New Fire Control
 \$1,588,000
 \$68,000

 Other New Products
 \$525,000
 \$225,000

I have attached the 8mm Mauser Capital Appropriation Request (CAR) as an example of a new cartridge introduction.

M700 8mm Mauser Classic \$9 \$59,100

The only difference from a normal new cartridge introduction is that the 8mm had a bore new to Remington; it had \$2,100 of additional operations cost for GFM tooling.

Steve P.

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Subject to Protective Order - Williams v. Remington