

Remington Product Proposal

Date 08/14/03

PP# 2004-28

Page 2

Brief Description: Model 40-XS .308 Win (FBI Complete System)

Market Overview: 5-Year Contract for 1500 units

Volumes		National	Domestic			Law	1st Yr
SKU	Description	Accounts	Agencies	Int'l	Canada	Enf.	Total
27248	M40-XS FBI			150		50	200
						0	0
							0
							0
							0
							0
		0	0	150	0	50	200

Volumes		2nd Yr	3rd Yr	4th Yr	5th Yr
SKU	Description				
27248	M40-XS FBI	300	300	300	300
		0			
		0			
		0			
		0			
		0			

Unit Pricing	Net Price	Invoice	FET	RemCash	cost	\$Margin	%Margin
Target	4175	\$ 4,175	\$ 418	\$ 3,758	2298	\$ 1,460	39%
Project							
Actual							

Submitted By J. Trull

Revisions: Original