

**REMINGTON ARMS COMPANY, INC.**  
**Product Team Meeting Minutes**  
**February 27th, 2003 Ilion Meeting (7:30 a.m.)**

**Future Meetings**

Apr. 9     Madison  
May 14    Mayfield  
Jun 18 Ilion

**Future Important Dates**

April 25-27, 2003     NRA Show (Orlando, FL)  
Oct. 16-19, 2003     Writer's Seminar (West Virginia)  
Nov. 1-3, 2003 (Tentative)     Sales Meeting (Greensboro, NC)

**STATE OF THE BUSINESS REVIEW**

- 1 Jay Bunting to provide current business environment

**ILION BASED SHOTGUN PRODUCTS**

**2002 New Shotgun Product**

- 1 Model 332  
OBJECTIVE: Establish a legitimate presence in the O/U market  
**Action: Engineering to propose a fix for the loosening of the fore-end.**  
**Action: Ilion to report on progress towards making barrels to true length.**  
**Action: Ilion to report on progress of velocity and quality improvement initiatives (Greater throughput, wood quality, etc).**

**2003 New Shotgun Products Review**

- 1 Status of 2003 Catalog Product  
OBJECTIVE: Status of availability  
**Action: Ilion to review new shotgun product steering matrix and identify any issues that need to be resolved.**
- 2 2003 DU Submissions  
OBJECTIVE: Provide samples for DU approval by Mar 7  
**Action: Ilion to review Sample status of potential DU offerings**

### **2003 Shotgun SHOT Show Special**

- 3 1100 12/28 Laminate

**Action: Ilion to confirm availability of brown laminate wood and scheduled production**

### **2003 Shotgun Special Make-Up Status**

- 4 Review of YTD Special Make up RAMACs

**Action: Schoppman to review list of recent new special make-ups for any production issues.**

### **2004 New Shotgun Product**

- 1 *Review of the following proposals for 2004 catalog:*

- 11-87 20/28 Premier Dale Earnhardt Limited (NPP 2004-04)
- 11-87 12/28 SPS Waterfowl (NPP 2004-05)
- 1100 20/26 Classic Field (NPP 2004-06)
- 1100 28/29 Sporting (NPP 2004-07)
- 1100 20/26 Tournament Skeet (NPP 2004-08)
- 870 SPS FR CL Weathermaster Deer Gun (NPP 2004-09)
- 870 SPS 20/20 FR CL (NPP 2004-10)
- 870 Wingmaster 28/27 Limited Edition (NPP 2004-11)
- 332 Premier Grade 12/26, 12/28, 12/30 (NPP 2004-12)
- Police Shotguns:
  - Move the entire shotgun line back to Davis Stocks and add a R3 recoil pad with a Davis-specific backer (NPP 2004-13)
  - 870 Police 12/18 Tactical Response (NPP 2004-14)
  - Add 1100 Comp. Master TPA to all 11-87 Police (NPP 2004-15)
- Extra Barrels:
  - 870 EXP XBL 16/20 FR RS (NPP 2004-16)

### **Ilion Engineering Topics - Shotguns**

- 1 Common Fire Control/ISS Modifications to meet CA DOJ Test Standards

OBJECTIVE: Competitive Advantage

**Action: Steve P. to provide Bristol with background info as required for meeting with attorneys in March. A decision will then be forth coming on the future of the ISS.**

- 1 BOS Procedural Changes

OBJECTIVE: Pilot program for improved planning and execution for Law Enforcement BOS

**Action: Schoppman to review the list of preapproved parts options.**

**Ilion to decide on how to set up parts cribs (fill at what quantity? What level of detail? Safety stock?) based on average shipments per month by SKU.**

- 2 20 gauge FR CL

OBJECTIVE: New 20 gauge slug gun offerings

**Action: Ilion to report on implementation plan for this product (i.e. Is the twist correct?) The accuracy should be on par with the 12 gauge equivalent gun.**

#### **Ilion Production Topics - Shotguns**

- 2 Stranded/Obsolete Parts

**Action: Plant/Marketing to review list at the same time as Rifle discussion on this topic**

#### **Ilion Quality - Shotguns**

- 3 Shotgun POI

OBJECTIVE: Conformance to SAAMI spec

**Action: Ilion to provide a detailed timeline for implementation of fixing POI to meet SAAMI spec.**

- 3 RAMAC 5345, 11-87 SuperMag Camo

OBJECTIVE: Fast turnaround on rework

**Action: Ilion to report on plan and timeline to fix the inventory on the 5345 regarding the gas orifice set screw.**

### ***ILION BASED RIFLE PRODUCTS***

#### **2002 New Rifle Product**

- 2 Model 7500 2-Shot N.D. Autoloading Rifle

OBJECTIVE: New Product

**Action: Plant to report on product status. (T&P, Production, Flier notating difference between 7400)**

T&P complete. Release in progress. Will have 700/800 pieces in OHL by 3/8/03. T&P for 35 Whelen scheduled to begin ASAP.

- 4 7600 Police Patrol Rifle .308 Win ***NPP-2002-16***

**Action: Plant to report on T&P/Production Status**

Testing is complete. Will require front sight to be changed to 0.500".

### **2003 New Rifle Products Review**

- 5 Model 673 Guide Gun **NPP-2003-05**  
OBJECTIVE: New product  
**Action: Review T&P and Production Status - Any open issues.**
- 1 Model 7600 Police .223 Rem **NPP-2003-04**  
OBJECTIVE: New product  
**Action: Trull to review business case.**
- 2 Model 700 Police LTR 6.8mm Rem SPC **NPP-2003-40**  
OBJECTIVE: New Product/ammunition development  
**Action: Ilion/E-Town/Custom Shop to update on status.**  
**Action: Trull to provide brief update on briefing at SHOT.**

### **2003 SHOT Show Specials - Rifles**

- 1 2003 SHOT Show Specials - Rifles  
OBJECTIVE: Sales growth.  
**Model 700 ADL SYN Camo NPP-2003-36**  
  
**Model Seven LSS Thumbhole NPP-2003-33**  
**Action: Plant to update on production status for both items.**  
**Action: Trull to advise of order positions on both items.**
- 3 2003 Wholesaler Special 700 BDL Limited - **NPP-2003-54**  
OBJECTIVE: Sales growth.  
**Action: Plant to advise on availability (stock with S&K)**  
**Action: Trull to advise of order status.**
- 4 2003 Canadian SHOT Show Special - 7600 Weathermaster **NPP-2003-23**  
OBJECTIVE: Sales growth  
**Action: Booked approximately 750 pieces at SHOT**  
**Action: Plant to confirm that June production as agreed is still on track.**

### **2003 Mid-Year Product Intro**

- 5 Model 700 ADL SYN (Rem SA Ultra Mag/WSM) **NPP-2003-49**  
OBJECTIVE: New Product

### **2004 New Rifle Product**

- 6 Model 700 Titanium Magnum **NPP-2003-03**  
OBJECTIVE: New product  
**Action: Engineering to Provide Status of development.**
- 7 Model 700 LV SF (Light Varmint, Stainless Fluted) **NPP-2004-02**

.17 Rem., .221 FB, .223 Rem., .22-250 Rem.

OBJECTIVE: New product

**Action: Engineering to Provide Status of development.**

- 8 Model 700 Classic - 8mm Mauser (8x57) **NPP-2004-03**  
OBJECTIVE: New Product  
**Action: New NPP, group to discuss any concerns**
- 9 Model 700 BDL SS RMEF Camo - Caliber TBD  
OBJECTIVE: New Product  
**Action: At end of Early Order period, Marketing will review order position for 2003 product to determine if we should continue this program into 2004.**
- 10 Model 673 Guide Rifle - 6.5mm Remington Magnum  
OBJECTIVE: New Product  
**Action: Trull to issue NPP as soon as he has commitment from Ammunition to run the cartridge for 2004. Probability is high.**
- 11 Model 7500 Line Proliferation  
OBJECTIVE: New Product  
**Action: Trull to visit with Gravel prior to PTM and determine next years Winter Program offerings.**
- 12 Model Seven SS (new stock)  
OBJECTIVE: New Product  
**Action: This stems from the Seven stock redesign program. E-Town to update design status (CAD Model & Prototype)**  
**Action: Need brief discussion (possibly followed by off line longer one) on synthetic material choice, and vendor identification and lead times.**
- 13 Model Seven SYN YTH  
OBJECTIVE: New Product  
**Action: See item above.**

#### **Ilion Engineering Topics - Rifles**

- 14 Development Process Review  
**Action: Perniciaro to review revised flow to process**  
**Action: Trull/Perniciaro to review status of "Modified Standard" items.**
- 15 Alternative Metal Finish for Stainless Rifles  
OBJECTIVE: Product Enhancement  
**Action: Engineering to present some options for a NP3 or Teflon e-Nickel coating process for stainless steel rifles.**

### **Ilion Production Topics - Rifles**

- 6 Review of Proposed Rifle specials

OBJECTIVE: Production Review

**Action: Review current listing of planned and proposed rifle specials**

- Zanders - 700 ADL SYN Carbine 7.62x39 - 500 pieces
- Zanders - 552 w/ Curly Maple Stock - 500 pieces
- Zanders - 572 w/ smooth bore bbl & bead sight
- Jerry's - 700 ADL SYN Camo 7mm-08
- Western Chains - 700 ADL SYN (caliber TBD) w/ Leupold B&R (no camo)

- 7 Stranded/Obsolete Parts

**Action: Plant/Marketing to review/present list of stranded or obsolete components based on past customer specials and discontinued product for review.**

- 8 Review of Confirmed 2003 Rifle Specials

OBJECTIVE: Sales Opportunities

**Action: Review path forward for the following:**

- NPP-2003-25 Model 572 Friends of NRA

**Action: Confirm production plan is clear with Baron's.**

- NPP-2003-37 Model 700 VS .17 Rem

**Action: Confirm production is on track.**

### ***R&D TOPICS***

#### **E-Town Topics - Ilion Based**

- 1 New Gas Autoloading Shotgun

OBJECTIVE: New Product for 2004

**Action: Separate meeting scheduled for 2/28.**

- 2 Low Cost Pump Shotgun

OBJECTIVE: Compete in the low-cost shotgun category

**Action: Etown to discuss potential concepts**

- 9 EtronX ASICS Progress

OBJECTIVE: Product Enhancement

**Action: Review any new developments**

- 10 Model 700/Seven Snaked Firing Pin Spring  
OBJECTIVE: Quality Improvement

**Action: Diaz to provide update on fluted firing pin effort**

- 11 Mayfield Based Product CA DOJ Compliance  
OBJECTIVE: Product Enhancement

**Action: Report on 597 & 710 CA DOJ compliance efforts**

**Action: Need to review this effort as a whole**

## ***MAYFIELD BASED RIFLE PRODUCTS***

### **2004 New Rifle Product - Mayfield**

- 1 Model 504  
OBJECTIVE: New Product  
**Action: Diaz/Golemboski to review development and DAT Status.**
- 2 Model 710 Magnum  
OBJECTIVE: New Product  
**Action: Golemboski to provide update.**

### **Mayfield Production Topics**

- 3 Model 597 .17HMR Forecast Update  
OBJECTIVE: Forecasting/Planning  
**Action: Trull & Golemboski to review production plan based on current capacities and open order positions.**

### **Other Topics**

- 870 Express Velocity Program - Bristol