

870 Police	1998 Actual	1999 Actual	2000 Act	2001 Act	2002 FCST	02 P.O.
Units Sales (M)	14.2	13.9	16.4	18.3	21.8	20.5
Sales Dollars (\$MM)	\$ 4.3	\$ 4.4	\$ 5.3	\$ 5.2	\$ 8.1	\$ 7.1
Standard Margin (\$MM)	2.1	2.2	2.7	2.7	3.3	2.9
Standard Margin % Sales	50.1%	49.1%	51.1%	43.2%	40.2%	40.8%