Remington
COUNTRY

Financial Results
Second Quarter
July 31, 2002

Change in Net Sales

Second Quarter 2002 vs. 2001

($ in Millions)

	Fav(Unf)			
Firearms	**Volume**	**$**	**Price**	**Volume/Mix**
Shotguns	12,099	2.0	0.5	1.5
Rimfire Rifle	4,085	0.5	0.1	0.4
Black Powder Guns	(338)	(0.1)	-	(0.1)
Centerfire Rifle	(147)	(0.7)	0.8	(1.5)
Other	(1,284)	-	0.1	(0.1)
Total Firearms	14,415	1.7	1.5	0.2
Ammunition				
Shotshell	(14.0)	0.7	-	0.7
Rimfire	33.3	0.6	(0.1)	0.7
Pistol & Revolver	1.6	0.7	-	0.7
Rifle	6.8	3.1	(0.4)	3.5
Components	10.0	0.1	-	0.1
Other	1.0	0.1	-	0.1
Total Ammunition	38.7	5.3	(0.5) *	5.8
Fishline and other		1.6	(0.7)	2.3
Total		$ 8.6	$ 0.3	$ 8.3

Note: Firearms volumes are expressed in units. Ammunition volumes are expressed in millions of rounds.

*Selling Price increased $0.4, offset by $0.9 higher discount accruals.

Remington.

Change in Gross Profit

Second Quarter 2002 vs. 2001

($ in Millions)

	Fav(Unf)
Sales at 2001 prices	$ 8.3
Cost of goods sold	(5.4)
Change due to sales (volume/mix)	2.9
Selling prices:	
Firearms 1.5, Ammunition (0.5) , Fishline & Other (0.7)	0.3
Lonoke - Prior Year Unplanned Shutdown & Forced Lower Production Level	0.7
Lonoke - 4th Quarter Operational Efficiencies	0.6
Depreciation	1.1
Inventory adjustments	0.8
Scrap (Ilion $(0.3); Lonoke $0.5)	0.2
Pension & OPEB	(1.3)
Other	0.3
Total	$ 5.6

Remington

Change in Selling, General and Administrative Expense
Second Quarter 2002 vs. 2001
($ in Millions)

	Fav(Unf)
Distribution Costs	$ 0.3
Variable Administrative (Higher Incentive Compensation)	(1.7)
Insurance Premiums (Casualty, Property & Product)	(0.7)
Other	(0.2)
Total	$ (2.3)

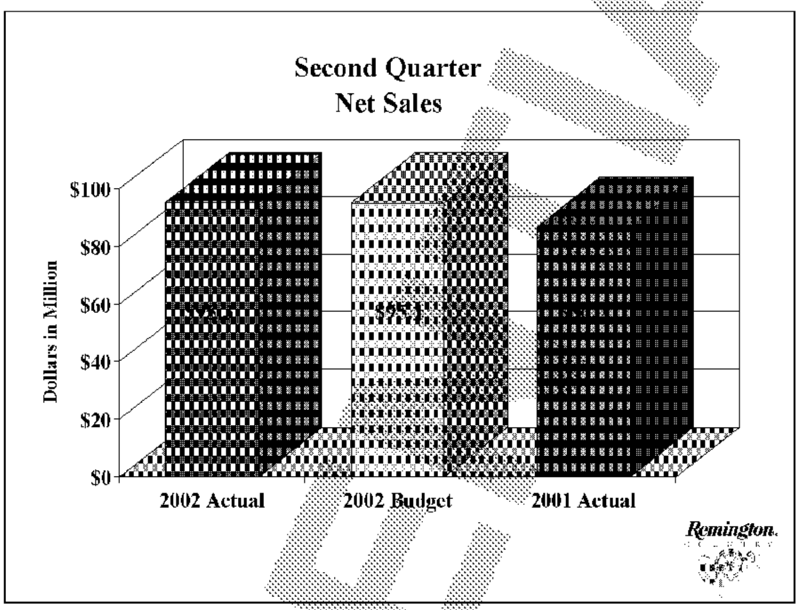
Remington.

Profit Reconciliation
Second Quarter 2002 vs. 2001
($ in Millions)

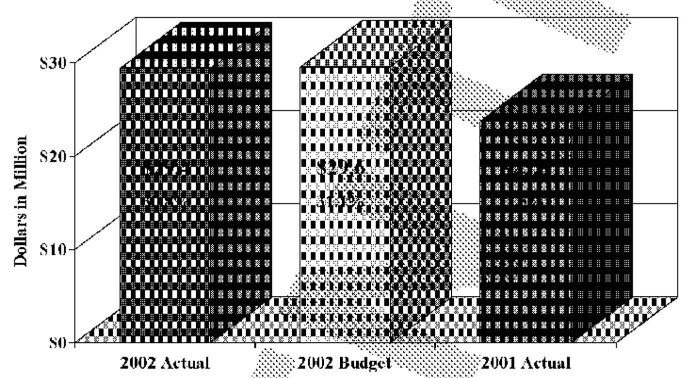
	Fav(Unf)
Net Sales	$8.6
Gross Profit	5.6
SG&A	(2.3)
R&D	(0.2)
Other Expense	0.5 *
EBIT	$3.6

*2001 Includes $0.6mm of Intangible Amortization

Remington.


Second Quarter
Net Sales
Dollars in Million
$100
$80
$60
$40
$20
$0
2002 Actual
2002 Budget
2001 Actual
Remington.

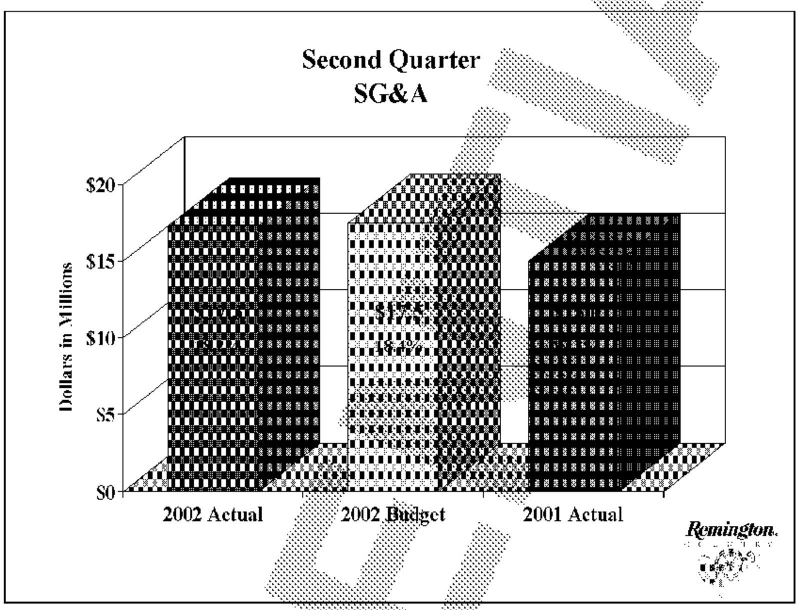
Second Quarter
Gross Profit

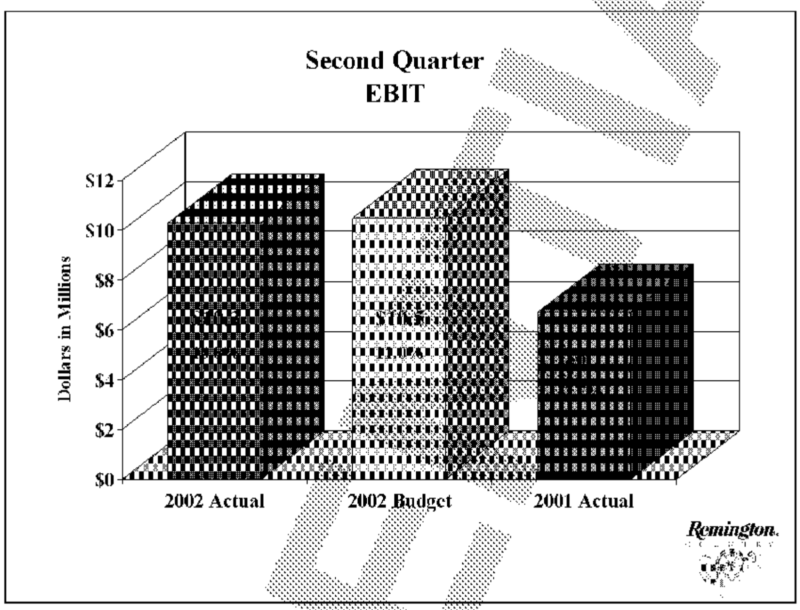


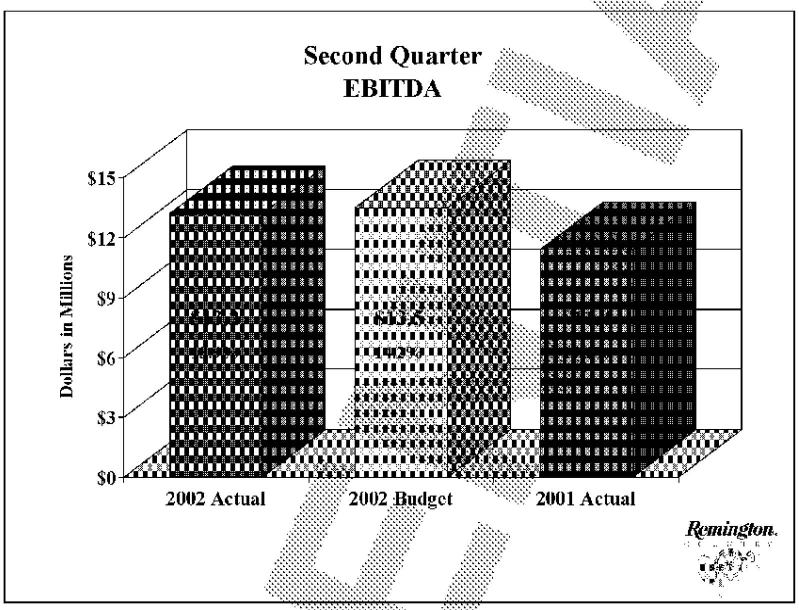
*Margin compression in 2001 was primarily the result of shutdown and reduced production levels at Lonoke.

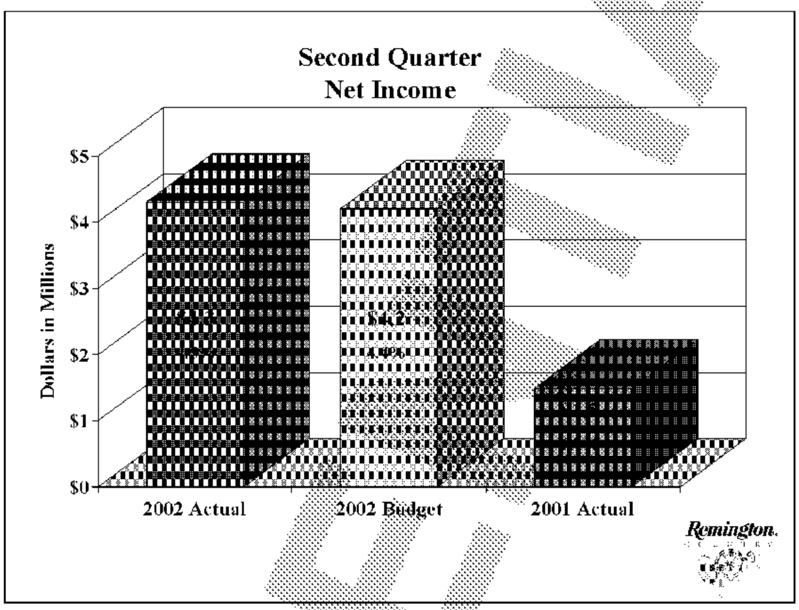
Remington.

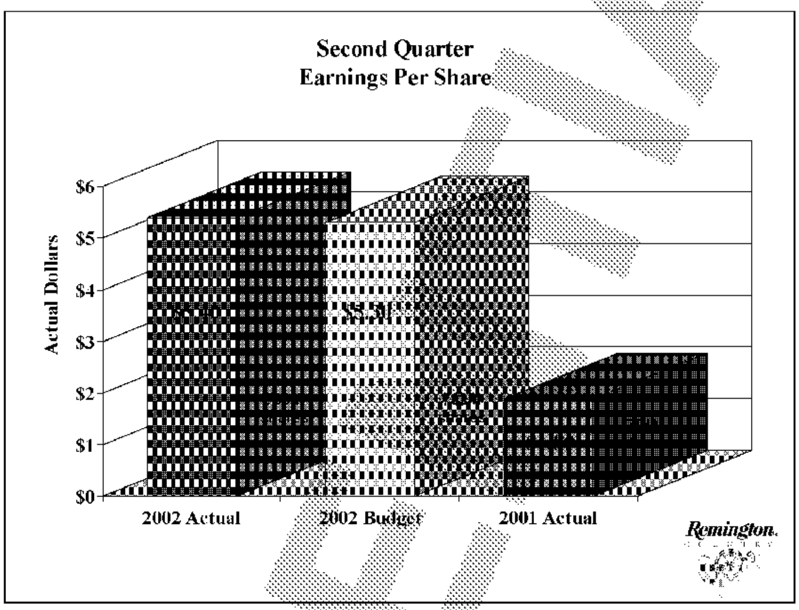
7


Second Quarter
SG&A
Dollars in Millions
$20
$15
$10
$5
$0
2002 Actual
2002 Budget
2001 Actual
Remington.


Second Quarter
EBIT
Dollars in Millions
$12
$10
$8
$6
$4
$2
$0
2002 Actual
2002 Budget
2001 Actual
Remington.


Second Quarter
EBITDA
Dollars in Millions
$15
$12
$9
$6
$3
$0
2002 Actual
2002 Budget
2001 Actual
Remington.


Second Quarter
Net Income
Dollars in Millions
$5
$4
$3
$2
$1
$0
2002 Actual
2002 Budget
2001 Actual
Remington.


Second Quarter
Earnings Per Share
Actual Dollars
$6
$5
$4
$3
$2
$1
$0
2002 Actual
2002 Budget
2001 Actual
Remington.

Change in Net Sales

First Six Months 2002 vs. 2001

($ in Millions)

	Fav(Unf)			
Firearms	**Volume**	**$**	**Price**	**Volume/Mix**
Shotguns	9,966	0.2	0.3	(0.1)
Rimfire Rifle	242	0.1	-	0.1
Black Powder Guns	(3,019)	(0.9)	-	(0.9)
Centerfire Rifle	5,123	4.1	1.1	3.0
Other	156	0.2	-	0.2
Total Firearms	12,468	3.7	1.4	2.3
Ammunition				
Shotshell	(7.2)	2.5	(0.4)	2.9
Rimfire	97.5	1.8	(0.2)	2.0
Pistol & Revolver	8.3	1.6	(0.1)	1.7
Rifle	8.3	4.2	(0.1)	4.3
Components	15.7	0.4		0.4
Other	(1.4)	(0.1)	-	(0.1)
Total Ammunition	121.2	10.4	(0.8) *	11.2
Fishline and other		0.3	(0.5)	0.8
Total		$ 14.4	0.1	$ 14.3

Note: Firearms volumes are expressed in units. Ammunition volumes are expressed in millions of rounds.

*Selling Price increased $0.2, offset by $1.0 higher discount accruals.

Remington.

Change in Gross Profit

First Six Months 2002 vs. 2001

($ in Millions)

		Fav(Unf)
Sales at 2001 prices	$	14.3
Cost of goods sold		(10.1)
Change due to sales (volume/mix)		4.2
Selling prices:		
Firearms 1.4, Ammunition (0.8), Fishline & Other (0.5)		0.1
Pension & OPEB		(1.3)
Ilion Inefficiencies Includes $(0.7)mm Workers Comp Exp		(1.0)
Warranty Expense		(0.2)
Depreciation		2.2
Lonoke - Prior Year Unplanned Shutdown		0.4
4th Quarter 2001 Efficiencies		0.3
1st Quarter 2002 Efficiencies		0.1
Inventory adjustments		0.6
Scrap (Ilion $(0.7); Lonoke $0.7)		0.0
Other		0.1
Total	$	5.5

Remington.

Change in Selling, General and Administrative Expense

First Six Months 2002 vs. 2001

($ in Millions)

	Fav(Unf)
Distribution Costs	$ 1.0
Bad Debt Expense	0.5
Heritage Fund	0.6
Licensing Income	0.7
Variable Administrative (Higher Incentive Compensation)	(2.0)
Insurance Premiums (Casualty, Property & Product)	(1.3)
Salaries and Benefits	(0.6)
Other	0.1
Total	$ (1.0)

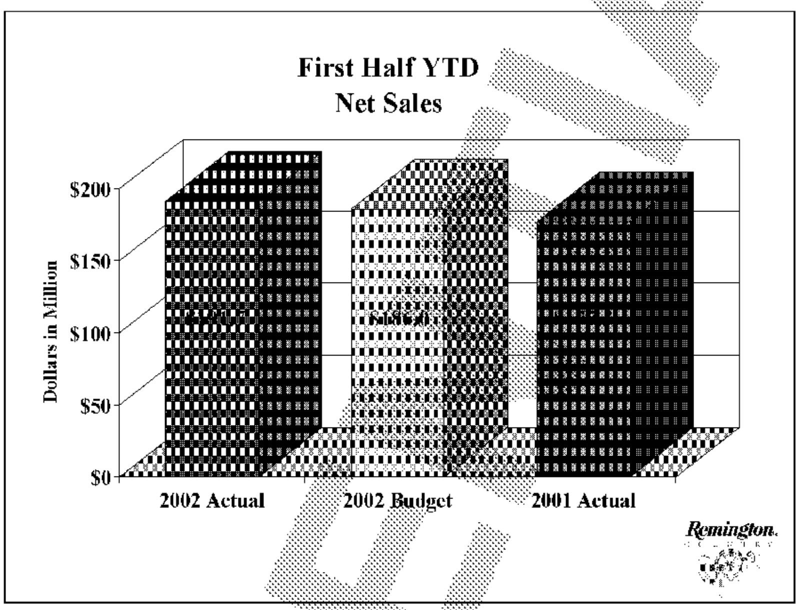
Remington

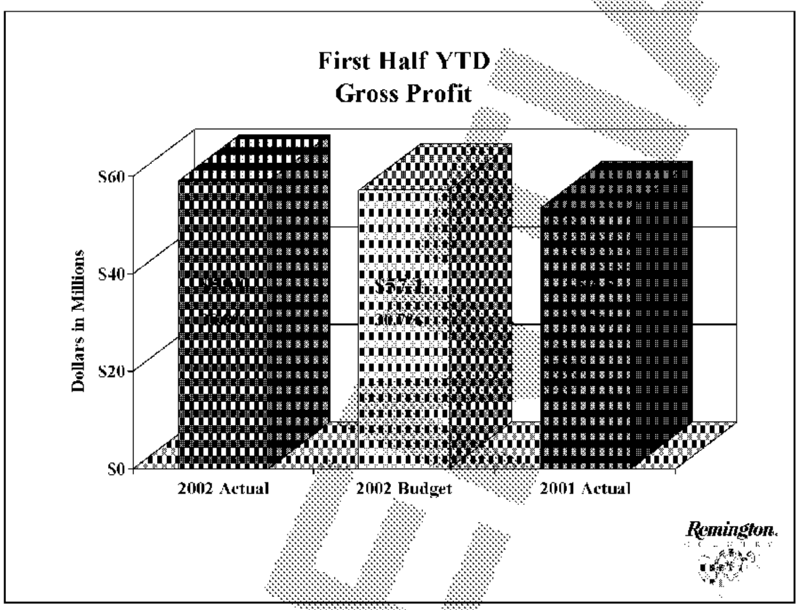
Profit Reconciliation
First Six Months 2002 vs. 2001
($ in Millions)

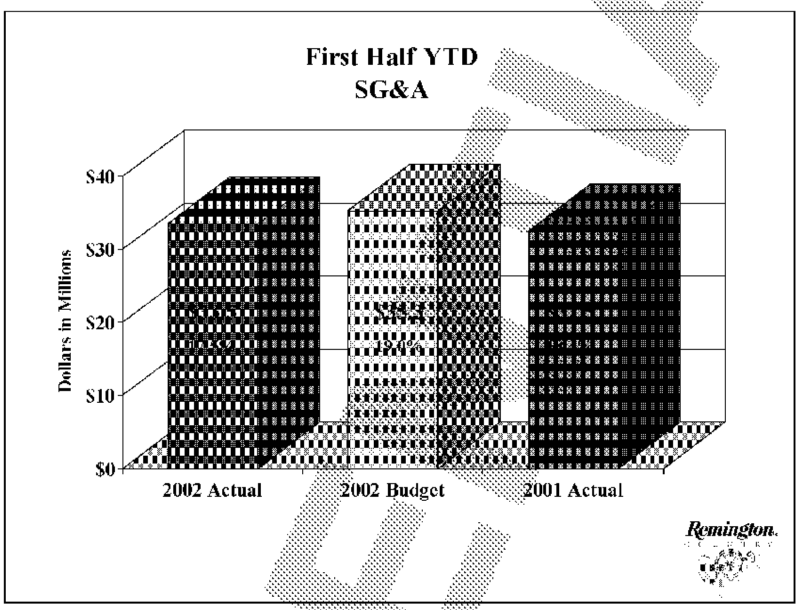
	Fav(Unf)
Net Sales	**$14.4**
Gross Profit	**5.5**
SG&A	**(1.0)**
R&D	**(0.1)**
Other Expense	**1.1 ***
EBIT	**$5.5**

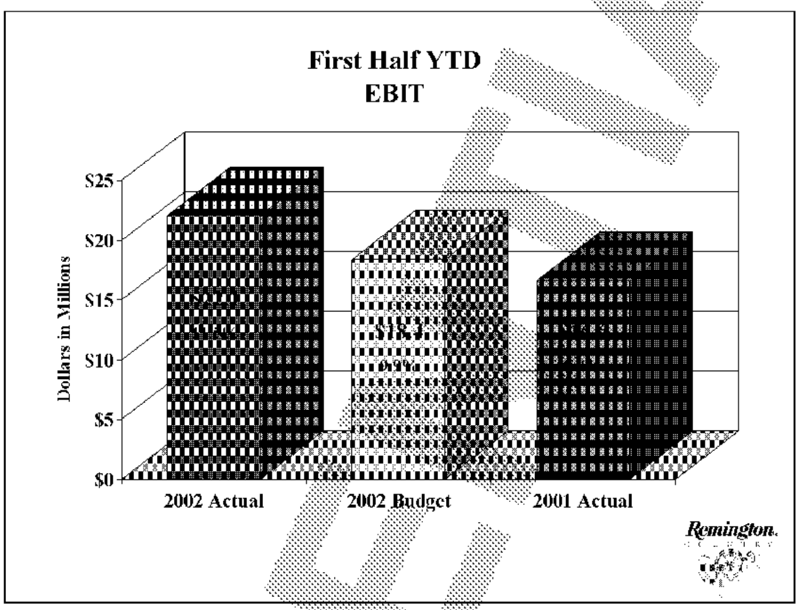
*2001 Includes $1.2mm of Intangible Amortization

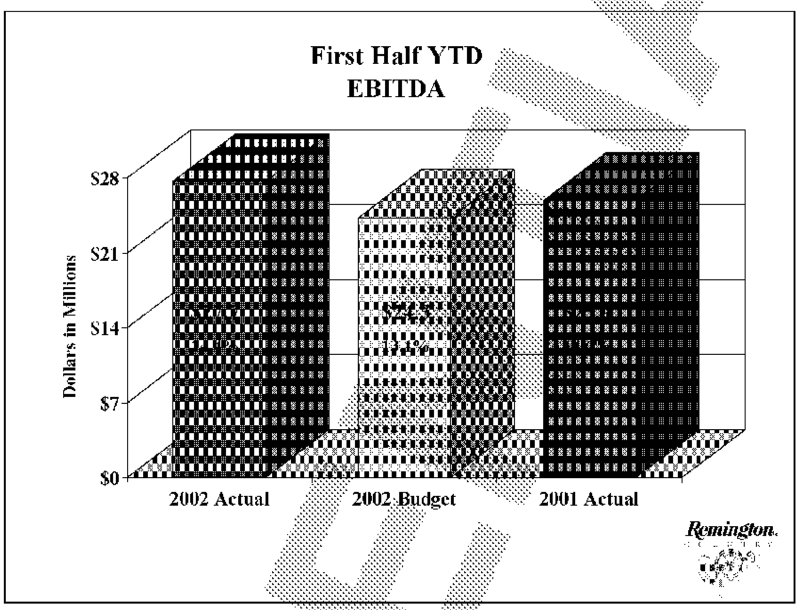
Remington.

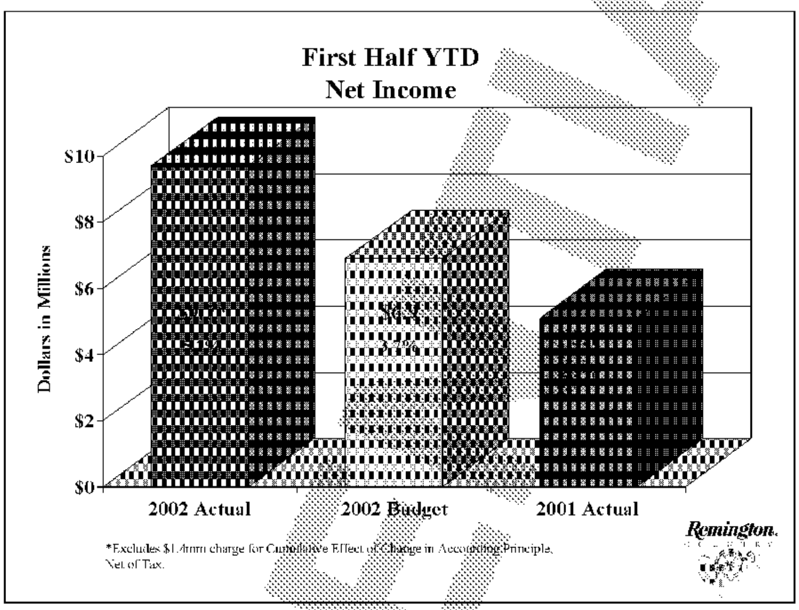

First Half YTD
Net Sales
Dollars in Million
$200
$150
$100
$50
$0
2002 Actual
2002 Budget
2001 Actual
Remington.

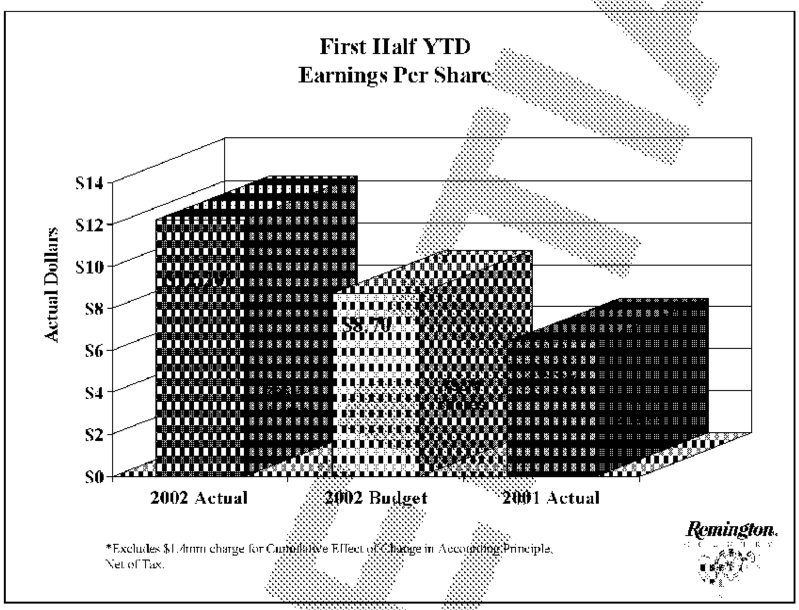

First Half YTD
Gross Profit
Dollars in Millions
$60
$40
$20
$0
2002 Actual
2002 Budget
2001 Actual
Remington.


First Half YTD
SG&A
Dollars in Millions
$40
$30
$20
$10
$0
19.4%
2002 Actual
2002 Budget
2001 Actual
Remington


First Half YTD
EBIT
Dollars in Millions
$25
$20
$15
$10
$5
$0
2002 Actual
2002 Budget
2001 Actual
Remington.


First Half YTD
EBITDA
Dollars in Millions
$28
$21
$14
$7
$0
$24.5
13.4%
2002 Actual
2002 Budget
2001 Actual
Remington


First Half YTD
Net Income
Dollars in Millions
$10
$8
$6
$4
$2
$0
2002 Actual
2002 Budget
2001 Actual
*Excludes $1.4mm charge for Cumulative Effect of Change in Accounting Principle, Net of Tax.
Remington.


First Half YTD
Earnings Per Share
Actual Dollars
$14
$12
$10
$8
$6
$4
$2
$0
$8.70
2002 Actual
2002 Budget
2001 Actual
*Excludes $1.4mm charge for Cumulative Effect of Change in Accounting Principle,
Net of Tax.
Remington.

Working Capital

($ in Millions)

	Second Quarter		December 31,	
	2002 Actual	2001 Actual	2002 Estimate	2001 Actual
Accounts Receivable, net	$ 86.3	$ 85.5	$ 49.7	$ 45.5
Inventories	101.4	108.5	81.8	84.0
Prepaid Exp., Def. Taxes, Other	21.8	22.0	24.0	19.8
Current Assets	209.5	216.0	155.5	149.3
Accounts Payable	34.8	28.4	28.0	29.0
Other Current Liabilities	37.5	34.9	40.0	36.1
Current Liabilities	72.3	63.3	68.0	65.1
Working Capital	$ 137.2	$ 152.7	$ 87.5	$ 84.2

Note: Working Capital excludes cash and current maturities of long-term debt.

Remington.

Working Capital Incentive Plan

(Dollars in Millions)

	Second Quarter-2002	
	Actual	Goal
Accounts Receivable, net*	$ 87.9	$ 91.0
Inventories	101.4	100.9
Accounts Payable	(34.8)	(27.8)
Net	**$ 154.5**	**$ 164.1**

*Accounts Receivable, net excludes the Cash Discount Accrual and the Allowance for Customer Underpayments Accrual of $1.6m.

Remington.

First Six Months - Cash Flows

($ in Millions)

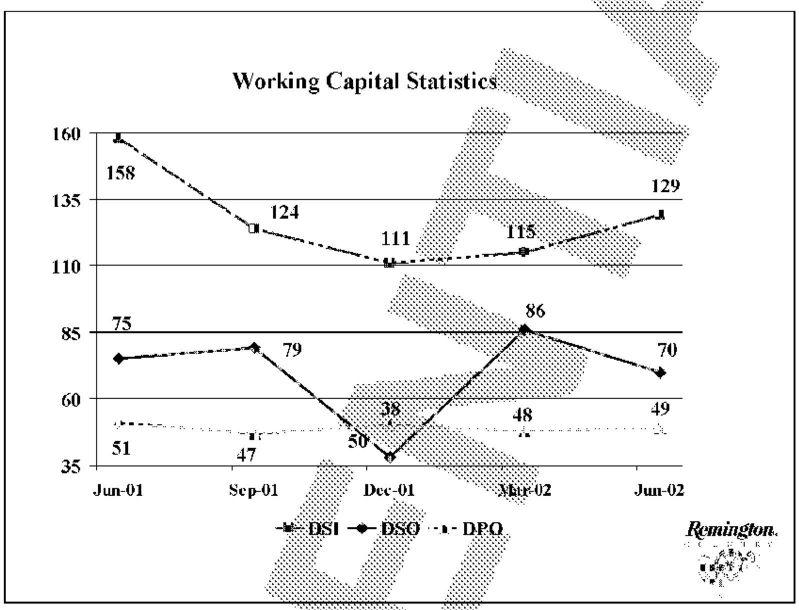
	Period End		
	2002	2002B	2001A
Cash Provided by Earnings	$ 19.5	$ 14.8	$ 15.0
Decrease in Working Capital & Other	(54.6)	(46.4)	(51.3)
Net Cash used in Operating Activities	(35.1)	(31.6)	(36.3)
Investing Activities: Capital Expenditures	(2.4)	(4.6)	(1.8)
Financing Activities:			
Net Borrowings on Revolver	23.6	36.7	34.5
Principal Payments on LT/ST Debt	2.2	(0.5)	(1.5)
Purchase of Treasury Stock	(0.1)	-	-
Proceeds from issuance of Common Stock/Redeemable Stock	0.4	-	-
Book Overdraft	(1.8)	-	5.0
Net Cash provided by Financing Activities	24.3	36.2	38.0
Increase/(Decrease) in Cash & Cash Equivalents	(13.2)	-	(0.1)
Cash & Cash Equivalents Beginning of Period	13.5	1.0	2.7
Cash & Cash Equivalents End of Period	$ 0.3	$ 1.0	$ 2.6

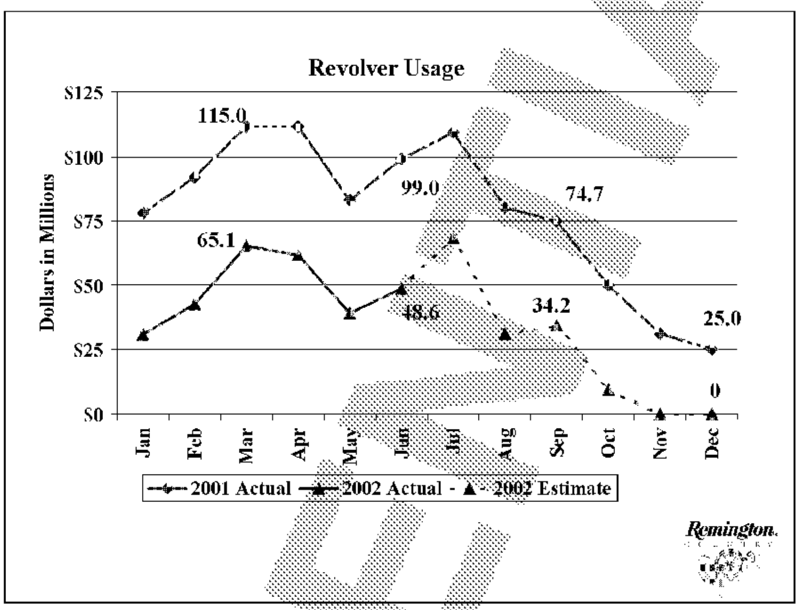
First Six Months - Cash Flows

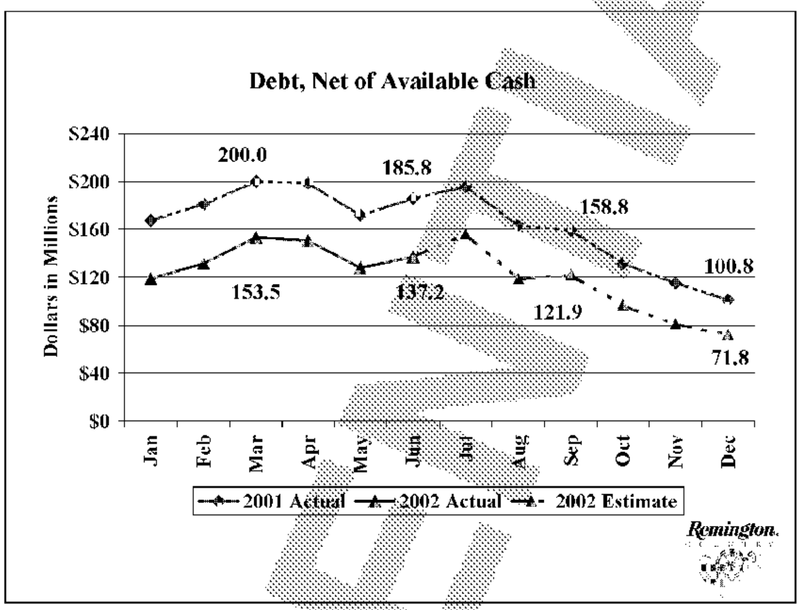
($ in Millions)

	Period End		
	2002A	2002B	2001A
Net Income	$ 8.3	$ 6.9	$ 5.1
Non-cash add backs	11.2	7.9	9.9
Receivables (Increase)/Decrease	(40.8)	(31.1)	(35.9)
Inventories (Increase)/Decrease	(17.4)	(17.2)	(8.9)
Payables Increase/(Decrease)	7.6	4.7	(2.2)
Accruals Increase/(Decrease)	(0.4)	(0.6)	(6.2)
Other	(3.6)	(2.2)	1.9
Net Cash used in Operating Activities	(35.1)	(31.6)	(36.3)
Investing Activities: Capital Expenditures	(2.4)	(4.6)	(1.8)
Financing Activities:			
Net Borrowings on Revolving Credit Facility	23.6	36.7	34.5
Principal Payments on LT/ST Debt	2.2	(0.5)	(1.5)
Book Overdraft	(1.8)	-	5.0
Proceeds from Issuance of Common Stock/Redeemable Stock	0.4	-	-
Purchase of Treasury Stock	(0.1)	-	-
Net Cash provided by Financing Activities	24.3	36.2	38.0
Increase/(Decrease) in Cash & Cash Equivalents	(13.2)	-	(0.1)
Cash & Cash Equivalents Beginning of Period	13.5	1.0	2.7
Cash & Cash Equivalents End of Period	$ 0.3	$ 1.0	$ 2.6

Remington.


Working Capital Statistics
160
135
110
85
60
35
158
124
111
115
129
75
79
38
86
70
51
47
50
48
49
Jun-01
Sep-01
Dec-01
Mar-02
Jun-02
DSI
DSO
DPO
Remington.


Revolver Usage
$125
$100
$75
$50
$25
$0
Dollars in Millions
115.0
99.0
74.7
65.1
48.6
34.2
25.0
0
Jan
Feb
Mar
Apr
May
Jun
Jul
Aug
Sep
Oct
Nov
Dec
2001 Actual
2002 Actual
2002 Estimate
Remington.



Debt, Net of Available Cash
$240
$200
$160
$120
$80
$40
$0
Dollars in Millions
200.0
185.8
158.8
100.8
153.5
137.2
121.9
71.8
Jan
Feb
Mar
Apr
May
Jun
Jul
Aug
Sep
Oct
Nov
Dec
2001 Actual
2002 Actual
2002 Estimate
Remington.

Capitalization
($ in Millions)

	Second Quarter		December 31	
	2002 Actual	2001 Actual	2002 Estimate	2001 Actual
Revolver/Swing Line	$ 48.6	$ 99.0	$ -	$ 25.0
Senior Subordinated Notes	86.9	86.8	86.9	86.9
Capital Leases/Other Debt	2.0	2.6	1.6	2.4
Total Debt	137.5	188.4	88.5	114.3
Net Equity	113.8	96.5	125.5	105.2
Total Capitalization	$ 251.3	$ 284.9	$ 214.0	$ 219.5
Ratio Debt/Equity	1.21:1	1.95:1	.71:1	1.09:1
Available Cash	$ 0.3	$ 2.6	$ 10.8	$ 13.5

Remington.

Metrics

	Year End 1998	Year End 1999 (2)	Year End 2000 (3)	Year End 2001	2Q 2002	Budget 2002
ROS	12.3%	13.6%	14.1%	9.8%	10.5%	12.4%
ROIC (1)	14.0%	17.4%	17.6%	14.0%	12.7%	16.2%
ROA	11.9%	14.4%	14.3%	11.3%	10.4%	13.3%
ROE	18.1%	21.5%	24.3%	13.0%	13.0%	20.0%

Note: ROS, ROIC and ROA calculated using EBIT. ROE calculated using Net Income before Change in Accounting Principle of $1.4mm.

(1) Calculation includes goodwill and other intangibles.

(2) Excludes a $3.1mm, $1.8 mm after tax, one-time charge for deferred stock compensation.

(3) Excludes a $6.9 mm, $4.1 mm after tax, special payment.

Remington.

Net Interest Expense
($ in Millions)

	First Six Months			
	2002A	2001A	Fav(Unf)	%
Interest Expense	$ 6.2	$ 8.3	2.1	25.3%

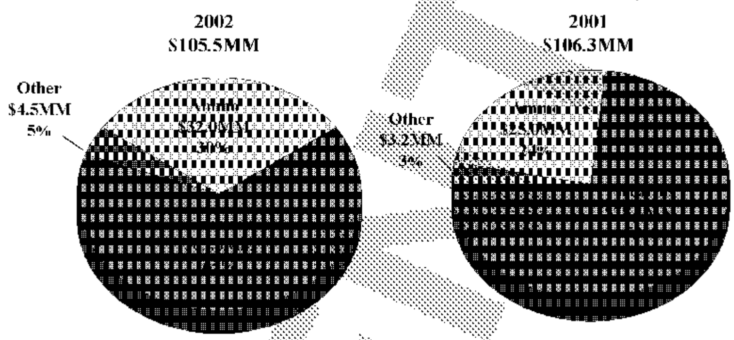
Lower Borrowing	$ 1.7
Lower Interest Rates	0.6
Other	(0.2)

Remington.

Order Backlog

June 30

($ in Millions)



Remington.

Channel Sales
(\$ in Millions)

	2002	2001	% Change
Mass Merchants	\$ 37.0	\$ 26.9	38%
Wholesalers	91.5	90.2	1%
Dealers	12.4	15.0	-17%
Government/Law Enforcement	13.0	11.3	15%
Chains	11.3	12.9	-12%
Canada/International	18.4	13.0	42%
Industrial/Other	8.1	8.0	1%
	\$ 191.7	\$ 177.3	8%

Remington.

Audit Committee Meeting
Credit Watch Update

Risks	Actions Taken
K Mart	Has secured a $2 billion Secured DIP Credit Line to fund operations while in bankruptcy. Reported losses of $1 billion through April. Store closings completed. We are limiting exposure to $500m and do not see a need to increase the line at this point.
Maurice	Lost $8mm at K Mart but still made money in 2001. Sufficient cash and credit line to pay vendors.
Rivolier	Important French Customer. Worked out plan to pay down current receivables to stay within credit line and still receive product. Currently in compliance with plan.
Faber Brothers Inc.	Received 2nd position on accounts receivable and inventory to alleviate credit restrictions. Monitoring progress by review of quarterly financial statements
Ellett Brothers	Management buyout completed. Received and reviewed financial statements and lowered credit line to $2.6mm based on losses incurred in the transaction.
Bangers	Continues to pay down current receivables in order to receive product and remain within credit line. Waiting on new financials.

Remington.

Operations Update

- Ilion
  - Union Negotiations
  - Plant Performance
- Health and Welfare Costs
- Product Modification Status – M700
- Market Conditions/Competition
- Licensing Activity