

Change in Gross Profit

Second Quarter 2005 vs. 2004

(\$ in Millions)

	Firearms	Ammo
Sales at 2004 prices	\$ 2.8	\$ 1.2
Std. COGS (Other mix/Std Cost Changes)	(2.7)	(1.8)
Change due to sales (volume/mix)	0.1	(0.6)
Selling prices:	0.3	1.6
Pension/OPEB	0.4	0.2
Recognition of manufacturing variances	0.1	(1.2)
Other		
Total		

*Higher standard cost of sales due to reflection of commodity cost increases in standard

**Variances shown reflect all Lonoke variances for OH spending and commodity costs hedging gains.

All Other	Fav(Unf)
\$ (0.3)	\$ 3.7
-	(4.5)
(0.3)	(0.8) *
0.3	2.2
-	0.6
**	(1.1)
	0.1
	<u>\$ 1.0</u>

ds and volume/mix.
; net of recognized