

Change in Net Sales

YTD 2005 vs. 2004

(S in Millions)

		Fav(Un)
Firearms	Volume	\$
Shotguns	7,046	(4.3)
Rimfire Rifle	2,161	(1.0)
Black Powder Guns	(2,496)	(0.4)
Centerfire Rifle	12,921	3.2
Spartan Gunworks	28,840	7.1
Arms Services and other	149 *	0.3
Total Firearms	34,529	4.9
Ammunition		
Shotshell	(3.8)	0.5
Rimfire	15.3	0.2
Pistol & Revolver	2.8	0.6
Centerfire	0.2	0.2
Components and other	18.9	0.1
Total Ammunition	33.4	1.6
Other		-
Total		\$ 6.5

* Excluded from the volume for this category is 2,174 more units in extra barrels (gun parts).

Note: Firearms volumes are expressed in units. Ammunition volumes are expressed in millions of rounds.

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Volume/ Mix	Price
(4.3)	-
(0.9)	(0.1)
(0.4)	-
2.7	0.5
7.1	-
0.3	-
4.5	0.4
(0.8)	1.3
-	0.2
0.6	-
(0.6)	0.8
(0.4)	0.5
(1.2)	2.8
(0.2)	0.2
3.1	\$ 3.4

ds.