

Change in Standard Gross Profit YTD 2005 vs. 2004

(\$ in Millions)

	Fav(Un)	
	Volume	\$
Firearms		
Shotguns	(7,046)	(1.7)
Rimfire Rifle	2,161	(0.7)
Black Powder Guns	(2,496)	0.1
Centerfire Rifle	12,921	1.0
Spartan Gunworks	28,840	1.8
Arms Services and other	149 *	0.1
Total Firearms	<u>34,529</u>	<u>0.6</u>
Ammunition		
Shotshell	(3.8)	(0.4)
Rimfire	15.3	(0.5)
Pistol & Revolver	2.8	(0.2)
Centerfire	0.2	0.1
Components and other	18.9	(0.1)
Total Ammunition	<u>33.4</u>	<u>(1.1)</u>
Other (Price in targets)		
Total		<u><u>\$ (0.5)</u></u>

* Excluded from the volume for this category is 2,174 more units in extra barrels (gun parts).

Note: Firearms volumes are expressed in units. Ammunition volumes are expressed in millions of rounds.

if

Volume/

Mix	Price
(1.7)	
(0.6)	(0.1)
0.1	-
0.5	0.5
0.8	
0.1	-
0.2	0.4
(1.7)	1.3
(0.7)	0.2
(0.2)	-
(0.7)	0.8
(0.6)	0.5
(3.9)	2.8
(0.2)	0.2
(3.9)	\$ 3.4

ds.