

## John Fink

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**From:** Perniciaro, Stephen  
**Sent:** 07/25/2005 03:53:04 PM  
**To:** Krol, Richard J.  
**CC:** Orf, Robert J.; Fink, John; Trull, John; Campbell, Don H.; Sietsema, Glen D.; Butler, Timothy; Joy, Robert L.; Mead, Joseph P.; Shumway, Daniel W.  
**BCC:**  
**Subject:** RE: Process Changes

Rich,

I am also forwarding this to the marketing guys for their input.

1. We are looking at replacing the synthetic M870 line with a new SPS style stock and forend. (\$ difference?)
2. Replace the M7400 with the M750. (\$ difference?)
3. Eliminate locks from LE guns. (\$1.60 saving?)
4. Replace the ISS in the Common fire control with a CA DOJ certified trigger lock. (Should be no cost change.)

Steve P.

-----Original Message-----

**From:** Krol, Richard J.  
**Sent:** Friday, July 22, 2005 8:19 AM  
**To:** Orf, Robert J.; Perniciaro, Stephen  
**Subject:** Process Changes

Steve/Bob,

Could you tell me what major process or bill of material changes have been made this year that will influence the 2006 standard costs? I am looking for items that would have a fairly measurable impact such as the SPL project and the elimination of the lock key. I don't need detail at this time, although it would be helpful to quantify these changes. I'm only looking for the top (5) or so. Paul and I have a conference call next Thursday with corporate, which is intended to set the stage for the 2006 budget process. It would be nice to have this information for this call. I realize that it's short notice, so any help would be appreciated.  
Thanks

P.S.

Don't bring someone in next week just to work on this. I can go with the (2) mentioned above for this meeting.  
Thanks again.

Rich Krol  
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