

John Trull

From: Perniciaro, Stephen
Sent: 12/15/2003 02:01:20 PM
To: Trull, John
CC: Cahan, Paul L.
BCC:
Subject: New Product Money 2004

John,

Presently Iliion has budgeted the following amounts for New Product development in 2004.

This is not the final budget but I do not think it will change much.

New Product	Capital	Operations
M2100	\$865,000	\$208,700
M700 New Fire Control	\$1,588,000	\$68,000
Other New Products	\$525,000	\$225,000

I have attached the 8mm Mauser Capital Appropriation Request (CAR) as an example of a new cartridge introduction.

M700 8mm Mauser Classic	\$0	\$59,100
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The only difference from a normal new cartridge introduction is that the 8mm had a bore new to Remington: it had \$2,100 of additional operations cost for CFM tooling.

Steve P.

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