

Remington Product Proposal

Date 08/13/03

REV1 10/22/03

NPP# 2004-26

RAMAC

27225 Page 1

Brief Description: Model 40-XS .308 Win

Site Assignment: ☒ ILION ☐ MAYFIELD ☐ R & D

Category:

☒ CENTERFIRE ☐ RIMFIRE ☒ ACCESSORY

Dist Channel: ☒ DOMESTIC

☐ AGENCY

☐ NTL ACCOUNTS

☒ INTERNATIONAL

☒ LAW ENFORCEMENT

Sales Type: ☐ CATALOG ☐ SPRING

☐ WINTER ☒ SHOW

☐ CUSTOMER SPECIAL

Expected Ship Date Q2 2004

Product Description ☒ NEW

☐ REPEAT

☐ MODIFY

notes: New Model 40-X offering (based off FBI submission) for M-24
replacement model for LE and international accounts.

Product Specs

Model: 40-XS Hand: RT

Caliber: .308 Win

Stock Material ☐ WOOD ☒ SYNTHETIC ☐ LAMINATE Type: McMillan A3 Tactical w/beave

Stock Finish ☐ HIGH GLOSS ☒ MATTE ☐ CAMO ☐ OTHER Green/Black Web

Receiver Material ☒ STAINLESS ☐ CARBON ☐ STANDARD

Receiver Finish ☐ GLOSS ☐ SATIN ☐ BLAST ☐ BLACK OX ☒ POWDER COAT ☐ CAMO

Barrel Material ☒ STAINLESS ☐ CARBON ☐ STANDARD

Barrel Finish ☐ GLOSS ☐ SATIN ☐ BLAST ☐ BLACK OX ☒ POWDER COAT ☐ CAMO

Barrel Profile STD 40-X ☐ FLUTED ☐ PORTED

Barrel Bracket Use Oversized lug from Badger Ordnance (Part #316-01\$)

Barrel Length 24"

Twist Rate 1:12"

Crown 40-X

Fire Control 40-X

Headspace Must not exceed min + 0.002"

Bolt Finish ☐ CHROMED ☐ JEWELLED ☐ BLUED ☒ OTHER Powder Coat or Equivalent

Checkering N/A

Recoil Pad/Butt Plt R3 if we can make it work with McMillan. Not a show stopper
if we can't.

Drop at Comb Adjustable

Drop at Heel Adjustable

Length of Pull Adjustable

Swivels STD 700 Police/M-24 configuration (twin front studs, one rear) w/Q.D. swivels

Sights None, Clean Barrel (DRILL AND TAP FOR 8-40 THREADS)

Bases N/A

Rings N/A

Scope N/A

Special Ser # N/A

Special Markings N/A

Laser Engraving N/A

Special Packaging Ship in Custom Shop R1 Sporter Case

Accuracy Specs. Average of (2) 5-Shot Groups not to exceed .75" @ 100yds

Ammunition Req. R308W7

Trigger Guard Sunny Hill all Steel Model
Trigger Guard should be powder coated or equivalent

Mag Box Use ADL style box attached to receiver (like M-24)
Mag box should be powder coated

Mag Capacity 5-Rounds

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Brief Description: Model 40-XS .308 Win

Market Overview: For International and Domestic Law Enforcement markets.

Volumes		National	Domestic			Law	1st Yr
SKU	Description	Accounts	Agencies	Int'l	Canada	Enf.	Total
27225	Model 40-XS .308 Win			100		25	125
						0	0
							0
							0
							0
							0
		0	0	100	0	25	125

Volumes		2nd Yr	3rd Yr	4th Yr	5th Yr
SKU	Description				
27225	Model 40-XS .308 Win	200	200	200	200
		0			
		0			
		0			
		0			
		0			

Unit Pricing	Net Price	Invoice	FET	RemCash	cost	\$Margin	%Margin
Target	2583	\$ 2,583	\$ 258	\$ 2,325	904	\$ 1,421	61%
Project							
Actual							

Submitted By J. Trull

Revisions: Original

REV1 Chaged stock to McMillian A3 Tactical. Changed bolt body finish from Powd
Coat to Black Teflon. Changed wording on R3 pad and on Mag box. Added
Definition to swivel stud configuration and added Swivels.

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Brief Description: Model 40-XS .308 Win**Key Dates & Quantities**

	Date	QTY
Forecast	08/13/03	125
DAT		
Start T&P		
Complete T & P		
Warehouse	04/01/04	To Order
Structures		
Catalog Decision		
Photo Sample		
Writers Shooters		
Writers Display		
Sales Shooters		
Sales Display		
Rep Samples		
Shot Show		
Test ammo		
Proof ammo		
Gallery ammo		

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Comparable Product #1 **RAMAC** 25732 **Description** M-24 Rifle Only 7.62 NATO

Unit Pricing	Net Price	Invoice	FET	RemCash	cost	\$Margin	%Margin
Actual	2772	\$ 2,772	\$ 277	\$ 2,495	867.38	\$ 1,627	65%

Comparable Product #2 **RAMAC** **Description**

Unit Pricing	MSP	Invoice	FET	RemCash	cost	\$Margin	%Margin
Actual		\$ -	\$ -	\$ -		\$ -	#DIV/0!

Comparable Product #3 **RAMAC** **Description**

Unit Pricing	MSP	Invoice	FET	RemCash	cost	\$Margin	%Margin
Actual		\$ -	\$ -	\$ -		\$ -	#DIV/0!

Proposed Product Pricing **RAMAC** 27225 **Description** Model 40-XS Rifle Only .308 Win

Unit Pricing	MSP	Invoice	FET	RemCash	cost	\$Margin	%Margin
Target	2583	\$ 2,583	\$ 258	\$ 2,325	904	\$ 1,421	61%

Cost Basis/Buildup
See Next Tab

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Model 40-XS .308 Win Cal Bolt Action Rifle
Product Cost Estimate:

8/13/03

P/N	Description	Mfg Variable cost (VC)				Plant Ovhd & Depr. Cost	Total Mfg Cost
		Material	Labor & EBs	Mfg Ovhd	Total VC		
		(a)	(b)	(c)	(d)=(a+b+c)	(e)	(f)=(d+e)
96002	Barrel Assembly 24"	\$ 19.24	\$ 18.04	\$ 19.28	\$ 56.56	\$ 13.54	\$ 70.10
94098	Bolt Assembly	7.85	4.15	3.09	15.09	3.09	18.18
17013	Bolt Stop	0.17	0.11	0.05	0.33	0.07	0.40
24475	Bolt Stop Pin	0.10	-	-	0.10	-	0.10
15224	Bolt Stop Spring	0.07	-	-	0.07	-	0.07
17017	Ejector	0.35	-	-	0.35	-	0.35
94555	Ejector Pin	0.01	-	-	0.01	-	0.01
17019	Ejector Spring	0.03	-	-	0.03	-	0.03
93712	Extractor	0.75	0.01	-	0.76	-	0.76
22041	Firing Pin Assembly	5.99	1.52	0.55	8.06	1.02	9.08
104127	Front Guard Screw	0.08	0.01	0.01	0.10	-	0.10
16715	Magazine	1.13	0.06	0.04	1.23	0.04	1.27
90982	Magazine Follower	3.71	0.57	0.22	4.50	0.42	4.92
15699	Magazine Spring	0.37	-	-	0.37	-	0.37
21723	Proof Round (1.13)	0.32	-	-	0.32	-	0.32
21485	Test Round (9)	2.61	-	-	2.61	-	2.61
104126	Rear Guard Screw	0.09	0.01	-	0.10	-	0.10
17034	Receiver Plug Screw (4)	0.16	-	-	0.16	-	0.16
24476	Sear Pin	0.10	-	-	0.10	-	0.10
	Stock Assembly	445.00	-	-	445.00	-	445.00
	(H&S Precision Part# PST25)						
	Trigger Assembly (40-X)	2.37	5.15	1.96	9.48	3.69	13.17
	Trigger Guard Assembly	200.00	-	-	200.00	-	200.00
	(Sunny Hill)						
201392	Trigger Loc	1.75	-	-	1.75	-	1.75
F200348	RB1 Sporter Gun Case (vendor # 10484)	9.97	-	-	9.97	-	9.97
	Final Assembly incl'g Kits (Est)	-	62.43	22.41	84.84	41.16	126.00
		\$ 702.22	\$ 92.06	\$ 47.61	\$ 841.89	\$ 63.03	\$ 904.92