

Remington Product Proposal

Date 08/13/03

NPP# **2004-26**

RAMAC

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Brief Description: Model 40-XS .308 Win

Site Assignment: ☒ ILION ☐ MAYFIELD ☐ R & D

Category:

☒ CENTERFIRE ☐ RIMFIRE ☒ ACCESSORY

Dist Channel: ☒ DOMESTIC

☐ AGENCY

☐ NTL ACCOUNTS

☒ INTERNATIONAL

☒ LAW ENFORCEMENT

Sales Type: ☐ CATALOG ☐ SPRING ☐ WINTER ☒ SHOW

☐ CUSTOMER SPECIAL

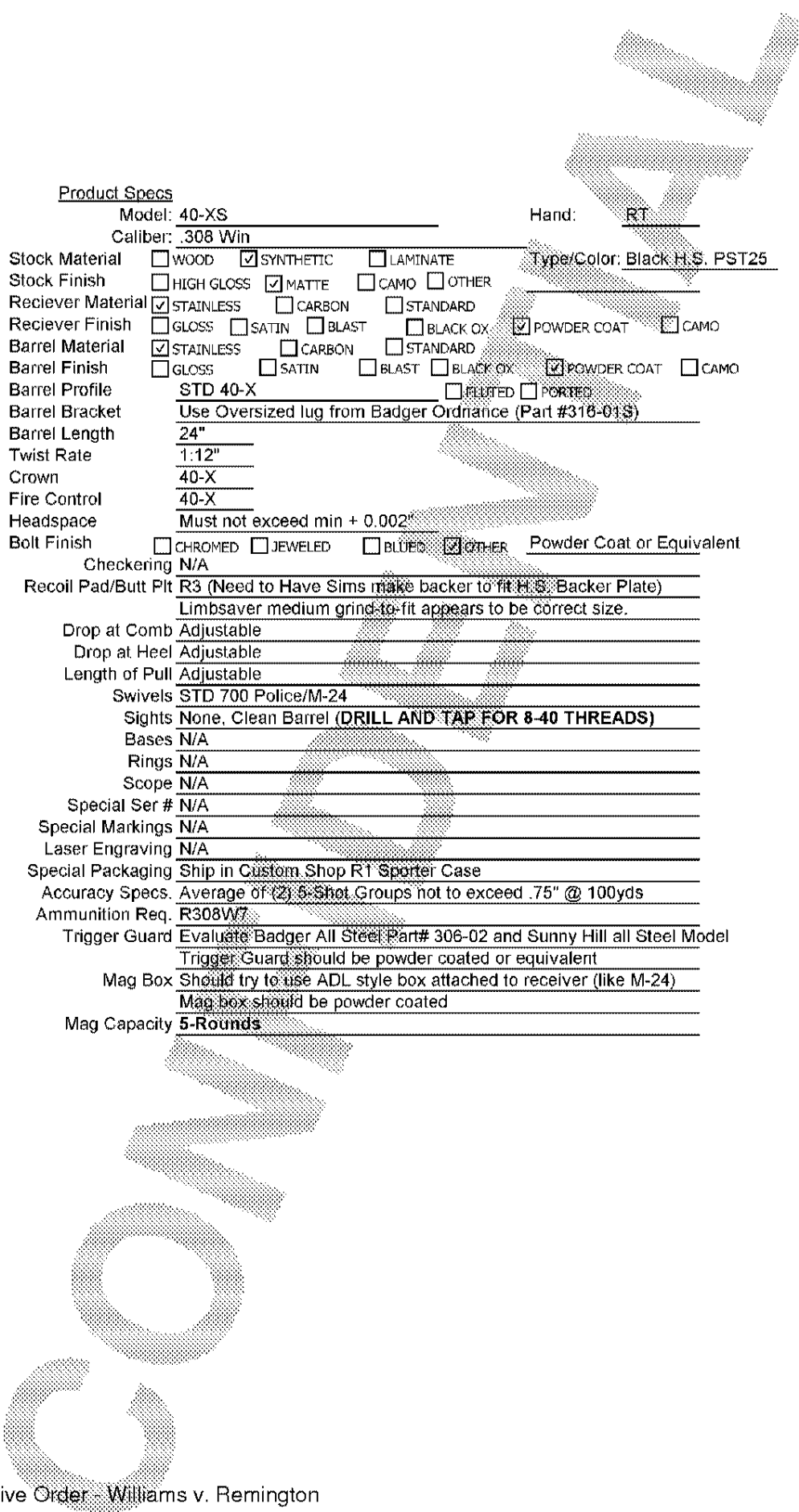
Expected Ship Date Q2 2004

Product Description ☒ NEW

☐ REPEAT

☐ MODIFY

notes: New Model 40-X offering (based off FBI submission) for M-24
replacement model for LE and international accounts.



Product Specs

Model: 40-XS Hand: RT
Caliber: .308 Win
Stock Material ☐ WOOD ☒ SYNTHETIC ☐ LAMINATE Type/Color: Black H.S. PST25
Stock Finish ☐ HIGH GLOSS ☒ MATTE ☐ CAMO ☐ OTHER
Receiver Material ☒ STAINLESS ☐ CARBON ☐ STANDARD
Receiver Finish ☐ GLOSS ☐ SATIN ☐ BLAST ☐ BLACK OX ☒ POWDER COAT ☐ CAMO
Barrel Material ☒ STAINLESS ☐ CARBON ☐ STANDARD
Barrel Finish ☐ GLOSS ☐ SATIN ☐ BLAST ☐ BLACK OX ☒ POWDER COAT ☐ CAMO
Barrel Profile STD 40-X ☐ FLUTED ☐ PORTED
Barrel Bracket Use Oversized lug from Badger Ordnance (Part #316-01\$)
Barrel Length 24"
Twist Rate 1:12"
Crown 40-X
Fire Control 40-X
Headspace Must not exceed min + 0.002"
Bolt Finish ☐ CHROMED ☐ JEWELLED ☐ BLUED ☒ OTHER Powder Coat or Equivalent
Checkering N/A
Recoil Pad/Butt Plt R3 (Need to Have Sims make backer to fit H.S. Backer Plate)
Limbsaver medium grind-to-fit appears to be correct size.
Drop at Comb Adjustable
Drop at Heel Adjustable
Length of Pull Adjustable
Swivels STD 700 Police/M-24
Sights None, Clean Barrel (DRILL AND TAP FOR 8-40 THREADS)
Bases N/A
Rings N/A
Scope N/A
Special Ser # N/A
Special Markings N/A
Laser Engraving N/A
Special Packaging Ship in Custom Shop R1 Sporter Case
Accuracy Specs. Average of (2) 5-Shot Groups not to exceed .75" @ 100yds
Ammunition Req. R308W7
Trigger Guard Evaluate Badger All Steel Part# 306-02 and Sunny Hill all Steel Model
Trigger Guard should be powder coated or equivalent
Mag Box Should try to use ADL style box attached to receiver (like M-24)
Mag box should be powder coated
Mag Capacity 5-Rounds

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Brief Description: Model 40-XS .308 Win

Market Overview: For International and Domestic Law Enforcement markets.

Volumes	SKU Description	National Accounts	Domestic Agencies	Int'l	Canada	Law Enf.	1st Yr Total
	27225 Model 40-XS .308 Win			100		25	125
						0	0
							0
							0
							0
							0
		0	0	100	0	25	125

Volumes	SKU Description	2nd Yr	3rd Yr	4th Yr	5th Yr
	27225 Model 40-XS .308 Win	200	200	200	200
	0				
	0				
	0				
	0				
	0				

Unit Pricing	Net Price	Invoice	FET	RemCash	cost	\$Margin	%Margin
Target	2583	\$ 2,583	\$ 258	\$ 2,325	904	\$ 1,421	61%
Project							
Actual							

Submitted By J. Trull

Revisions: Original

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Brief Description: Model 40-XS .308 Win**Key Dates & Quantities**

	Date	QTY
Forecast	08/13/03	125
DAT		
Start T&P		
Complete T & P		
Warehouse	04/01/04	To Order
Structures		
Catalog Decision		
Photo Sample		
Writers Shooters		
Writers Display		
Sales Shooters		
Sales Display		
Rep Samples		
Shot Show		
Test ammo		
Proof ammo		
Gallery ammo		

Comparable Product #1 **RAMAC** 25732 **Description** M-24 Rifle Only 7.62 NATO

Unit Pricing	Net Price	Invoice	FET	RemCash	cost	\$Margin	%Margin
Actual	2772	\$ 2,772	\$ 277	\$ 2,495	867.38	\$ 1,627	65%

Comparable Product #2 **RAMAC** **Description**

Unit Pricing	MSP	Invoice	FET	RemCash	cost	\$Margin	%Margin
Actual		\$ -	\$ -	\$ -		\$ -	#DIV/0!

Comparable Product #3 **RAMAC** **Description**

Unit Pricing	MSP	Invoice	FET	RemCash	cost	\$Margin	%Margin
Actual		\$ -	\$ -	\$ -		\$ -	#DIV/0!

Proposed Product Pricing **RAMAC** 27225 **Description** Model 40-XS Rifle Only .308 Win

Unit Pricing	MSP	Invoice	FET	RemCash	cost	\$Margin	%Margin
Target	2583	\$ 2,583	\$ 258	\$ 2,325	904	\$ 1,421	61%

Cost Basis/Buildup
See Next Tab

CONFIDENTIAL

Model 40-XS .308 Win Cal Bolt Action Rifle
Product Cost Estimate:

8/13/03

P/N	Description	Mfg Variable cost (VC)				Plant Ovhd & Depr. Cost	Total Mfg Cost
		Material	Labor & EBs	Mfg Ovhd	Total VC		
		(a)	(b)	(c)	(d)=(a+b+c)		
96002	Barrel Assembly 24"	\$ 19.24	\$ 18.04	\$ 19.28	\$ 56.56	\$ 13.54	\$ 70.10
94098	Bolt Assembly	7.85	4.15	3.09	15.09	3.09	18.18
17013	Bolt Stop	0.17	0.11	0.05	0.33	0.07	0.40
24475	Bolt Stop Pin	0.10	-	-	0.10	-	0.10
15224	Bolt Stop Spring	0.07	-	-	0.07	-	0.07
17017	Ejector	0.35	-	-	0.35	-	0.35
94555	Ejector Pin	0.01	-	-	0.01	-	0.01
17019	Ejector Spring	0.03	-	-	0.03	-	0.03
93712	Extractor	0.75	0.01	-	0.76	-	0.76
22041	Firing Pin Assembly	5.99	1.52	0.55	8.06	1.02	9.08
104127	Front Guard Screw	0.08	0.01	0.01	0.10	-	0.10
16715	Magazine	1.13	0.06	0.04	1.23	0.04	1.27
90982	Magazine Follower	3.71	0.57	0.22	4.50	0.42	4.92
15699	Magazine Spring	0.37	-	-	0.37	-	0.37
21723	Proof Round (1.13)	0.32	-	-	0.32	-	0.32
21485	Test Round (9)	2.61	-	-	2.61	-	2.61
104126	Rear Guard Screw	0.09	0.01	-	0.10	-	0.10
17034	Receiver Plug Screw (4)	0.16	-	-	0.16	-	0.16
24476	Sear Pin	0.10	-	-	0.10	-	0.10
	Stock Assembly	445.00	-	-	445.00	-	445.00
	(H&S Precision Part# PST25)						
	Trigger Assembly (40-X)	2.37	5.15	1.96	9.48	3.69	13.17
	Trigger Guard Assembly	200.00	-	-	200.00	-	200.00
	(Sunny Hill)						
201392	Trigger Loc	1.75	-	-	1.75	-	1.75
F200348	RB1 Sporter Gun Case (vendor # 10484)	9.97	-	-	9.97	-	9.97
	Final Assembly incl'g Kits (Est)	-	62.43	22.41	84.84	41.16	126.00
		\$ 702.22	\$ 92.06	\$ 47.61	\$ 841.89	\$ 63.03	\$ 904.92