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Date: December 30, 1985

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In reviewing the attached strategic summary on Firearms, one product feature which we stress internally, but to my knowledge we do not stress very extensively in the marketplace, is safety. (For example, our barrels will "bird-cage" rather than shatter like some competitive offerings.) The world is surely increasingly safety-conscious - I don't know whether macho hunters are concerned, but they should be. R & D is working on improved safety and security features which should have marketable value. (If they don't, we ought to stop the work.)

I'd be glad to discuss further with you and share views.

Thanks.

R.A. Darby