

Scott Franz

From: Danner, Dale  
Sent: 04/06/2001 12:46:24 PM  
To: Millner/McMillian; Bristol, Ron  
CC: Franz, Scott; Reesor, Phillip K.; Norwood, Laura  
BCC:  
Subject: Support Data for 2:30PM Conference Call

Tommy / Ron,  
Attached is some "eye chart" data summarizing our situation from a resource perspective in the Etown test lab. . . . In my opinion we have been very optimistic regarding productivity levels and yet still show a real need for more resource. . . . Further, we have resource levels such that the objective is to finish all required testing for 2001 at the close of 4Q. . . . Realistically, finishing the DAT on for example the Guide Gun in December is ridiculous if you expect transmittal and warehouse position in January (or earlier). Moving the requirement of all DATs complete by end of 3Q VASTLY compounds our resource issues - to execute this level of parallel testing will require many additional personnel.

We have also offered our breakdown on who does the T&P testing for each product (aka Iliion as appropriate). . . . Ron - you may disagree with this strategy - if so it further compounds our need for additional resource. . . .

We understand that this is a difficult year financially for the company. . . . My belief is that the Etown lab will become a bottleneck for year 2002 Shotshow products - let alone accelerating the effort on NAS. Consequently, we will be looking for one additional fulltime permanent hire and the flexibility to add contract resource as required (and over budgeted levels) to meet immediate need. . . .

I will call Millner's office at 2:30PM EST today to argue the case. . . .  
Regards,  
Dale

Subject to Protective Order: Williams v. Remington



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